

COMPANY PROFILE

In today's digital age, do you ever wonder what would happen if your corporation's confidential information fell into the hands of your competitors? What impact would that have on your business?

As corporations continue to use the Internet as their primary vehicle for sharing corporate intellectual property and content, the ability to protect this valuable information *after delivery* is a critical issue in today's competitive environment. Probix secures this area of vulnerability by allowing you to remain in control of your corporate content at all times.

Company Overview

Probix provides a secure environment that allows corporations to share, protect and manage electronic content among customers, partners, suppliers and employees while leveraging the power and ubiquity of the Internet.

The Probix solution offers internal and external protection of your company's proprietary information from misappropriation and misuse *after delivery*.

It enables you to easily set usage policies on your confidential content, enforce those policies after delivery to authorized users and receive a detailed audit trail of any operations performed on your protected content.

Probix was founded in 1999 by a team of security industry experts and is currently headed by data communications veteran Michael Mansouri, former CEO and Chairman of iPass, Inc.

The company is privately held and has a strong cash position through funding from prominent venture capital firms including Walden Int'I, Lucent Venture Partners, Global Catalyst Partners, e4e and Vertex Mgt.

Headquartered in Mountain View, California, Probix customers include Global 2000 corporations and other companies concerned with protecting their digital information.

Completing the Security Picture

At present, security technologies allow corporations to protect confidential information stored on their corporate web server from being accessed by non-authorized users.

This is done through firewalls, authentication and access control systems. The information is also secured as it flows through the Internet, using Virtual Private Network (VPN) and Secured Socket Layer (SSL) technologies.

However, once the information is delivered to an authorized user, corporations have no means of controlling what the user does with the confidential information.

With no provisions in place to protect the integrity and confidentiality of the content after delivery, the user can easily forward the information by email to a third party, print it or copy it digitally.

This vulnerability can lead to an environment of security breaches and a loss of intellectual property. Are you willing to take that risk?

Probix' Suite of Services

Probix' comprehensive suite of services enables you to share, protect and manage your confidential content at all times. It serves as a "digital NDA" and allows you to extend and enforce your existing corporate security policies to authorized users worldwide.

Whether you need to send confidential presentations prior to Board meetings or share proprietary product development plans with employees or trusted partners, Probix has a solution for you.

Probix Trustee for Enterprise™ - Probix's core offering which enables corporations to secure complex content on corporate web sites, portals, collaborative platforms and email. It can be deployed as a software license or as a managed solution.

Probix Trustee for E-mail[™] - provides a secure yet simple way to distribute highly confidential content via email using an Outlook or web-based interface.



Diagram 1: Probix Trustee™ Information Flow

The Probix Advantage

Ease of use – content owners and recipients do not need to make any changes to the original content. The mobile code that is executed to enforce the content policies is delivered seamlessly as part of the content.

Non-intrusive – users do not need to install hardware or software to use the service.

Simple integration – the Probix technology works with leading content types, applications, file types, end user systems and access control products.

Scalable and Reliable – Probix's global network offers high performance, redundancy and high availability.

Server Platforms	Microsoft IIS, Apache on Sun Solaris, Linux
Client Platforms	Microsoft: 98, NT 4.0, 2000, ME, XP
Web Browsers	Microsoft IE, Netscape Navigator
Content Formats	Adobe PDF, HTML, GIF, JPEG, MS Office
	Documents (PPT, DOC, XLS), ASP, CGI
Protection Features	View Only (protection against: Save, Save
	As, Copy, Print, Print Screen, and over 400
	screen capture utilities); Temporal policies
	and Cardinal policies

Trustee™ Specification Summary

Experienced Leadership

Michael Mansouri President & CEO	 <i>iPass, Teleglobe, Sprint</i> Formerly Chairman, President & CEO of iPass; grew company to a profitable \$90M business and industry leader
Paul Scheibe CTO	 National Science Foundation Nationally recognized expert on large secure networks. Founder and executive vice president of Paracel and founder and vice president of advanced technology for ADAC Laboratories; PhD Stanford University
Yuval Bar-Or SVP & Net Ops	AT&T, US Federal Reserve Bank, SWIFT Networks • 20 years experience in deploying worldwide secure networks
Ronnie Mansoor VP Marketing	 Castelle, Implicit Inc., Chief technical officer and vice president of engineering at Castelle; founded Implicit Inc., where he developed and licensed several Internet-related software products
Shamik Mehta SVP Global Sales	<i>Tibco, HP, EDS</i> • Over 25 years of sales, marketing, business development, and technical experience in the high tech software industry; instrumental in IPO of TIBCO and creation of its subsidiary, TIBCO Finance Technology Inc.
Hagi Schwartz Advisor	 Atrica, Noosh, CheckPoint Security Technologies Over 15 years of financial experience in high tech software industry. Raised \$75M in 2002 Series D financing round while CFO for Atrica; responsible for two successful IPOs while CFO for CheckPoint
Kamran Elahian Chairman and Board Member	 Probix, Cirrus Logic, Neomagic, Centillium Chairman & founder of Global Catalyst Partners & one of Silicon Valley's most successful entrepreneurs
Lip-Bu Tan Board Member	Creative Technology, Premisys Communications, SINA.com • Chairman & founder of Walden Int'l, a \$2.2 billion VC

